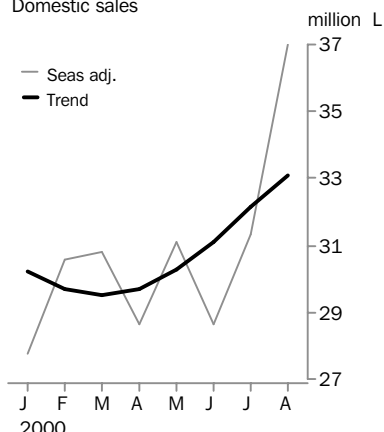


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) WED 4 OCT 2000

## Australian produced wine

Domestic sales



## AUGUST KEY FIGURES

### TREND ESTIMATES

	Aug 2000 '000 L	% change Jul 2000 to Aug 2000	% change Aug 1999 to Aug 2000
Australian produced wine			
Domestic wine sales	33 097	3.0	5.8
White table wine sales	17 401	3.3	6.8
Red and rosé table wine sales	10 147	2.1	9.0

### SEASONALLY ADJUSTED

	Aug 2000 '000 L	% change Jul 2000 to Aug 2000	% change Aug 1999 to Aug 2000
Australian produced wine			
Domestic wine sales	37 000	18.2	15.8
White table wine sales	19 533	13.6	16.2
Red and rosé table wine sales	11 127	14.7	18.2

## AUGUST KEY POINTS

### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine increased in August 2000 to 33.1 million litres. The August estimate was 3.0% higher than July and 5.8% higher than August 1999. The trend movement reflected a large increase in the original figures, mainly attributed to the Olympic Games.
- The trend estimate for white table wine increased by 3.3% over July and by 6.8% on August 1999.
- The trend estimate for red/rosé wine increased by 2.1% from July and by 9.0% on August 1999.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total sales of Australian produced wine was 37 million litres, up 18.2% on July and 15.8% on August 2000.
- The seasonally adjusted estimate for white table wine was up 13.6% on July and 16.2% on August 1999, while the estimate for red/rosé wine increased 14.7% and 18.2% respectively.

### ORIGINAL ESTIMATES

- In original terms, 36 million litres of Australian produced wine was sold domestically during August 2000, up 9.1% on July and by 18.7% on August 1999. The majority of the increase in domestic wine sales this month was due to sales to wine outlets in preparation for the Olympic Games in Sydney.

- For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE

#### RELEASE DATE

September 2000

3 November 2000

October 2000

4 December 2000

November 2000

10 January 2001

December 2000

5 February 2001

January 2001

5 March 2001

February 2001

3 April 2001

.....

### CHANGES IN THIS ISSUE

There are no changes in this issue.

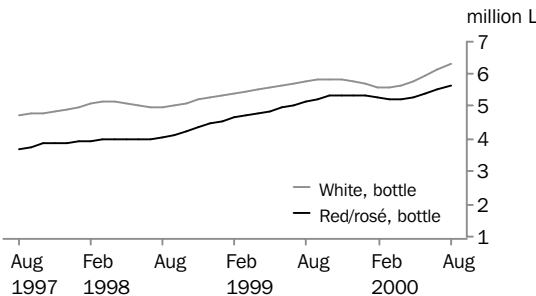
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Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

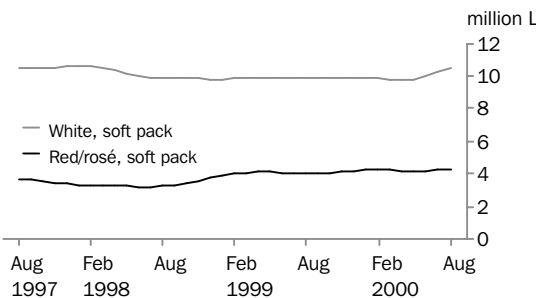
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The August trend estimate for white table wine in glass containers less than 2 litres was 9.3% higher than in August 1999 and 34.0% higher than August 1997. Higher trend growth was recorded for red/rosé in glass containers less than 2 litres, which was up 10.1% on August 1999 and 53.8% on August 1997.



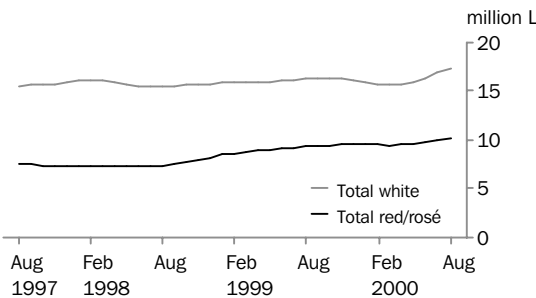
## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in August for white table wine in soft packs was 6.5% higher than in August 1999 but only 0.7% than in August 1997. The August estimate for red/rosé wine in soft packs was 4.9% higher than in August 1999 and 15.2% higher than in August 1997.



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

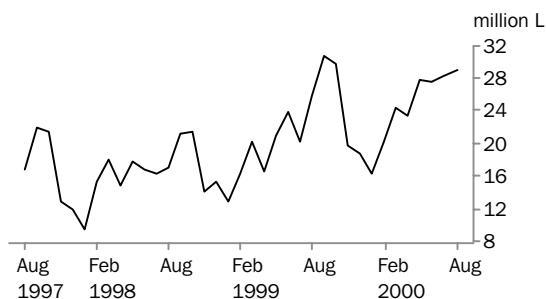
The trend estimate for the domestic sales of total white table wine was 6.8% higher than in August 1999 and 11.7% higher than in August 1997. The trend estimate for total red/rosé has increase by 9.0% since August 1999 and by 35.8% since August 1997.



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

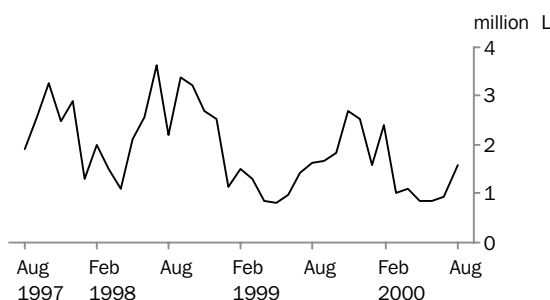
### EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for August 2000 shows exports of 29.0 million litres of Australian produced wine valued at \$138.8m. This volume is up 2.4% on July 2000 and up 11.8% on August 1999. The average value of Australian produced wine exported was \$4.78 per litre and remained virtually unchanged from August 1999 at \$4.79 per litre.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for August shows that 1.6 million litres of wine was imported, up 71.3% on July 2000 but down 3.2% on August 1999. The average value of wine cleared for home consumption in August 2000 was \$7.54 per litre up from \$5.59 per litre in August 1999.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the June quarter 2000 shows that wine available for consumption in Australia decreased by 4.3% on the same quarter in 1999. Domestic sales of Australian produced wine decreased by 4.6% while the volume of wine imported increased 8.2%. Total disposals of Australian produced wine increased by 8.8% over the same period in 1999 driven by a 28.2% rise in exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1997-1998</b>	338 814	25 622	364 436	192 404	531 218
<b>1998-1999</b>	348 349	24 255	372 604	216 149	564 498
<b>1999-2000</b>	369 271	19 607	388 878	r284 933	r654 204
June Qtr 1999	88 471	2 607	91 078	61 413	149 884
June Qtr 2000	84 369	2 821	87 190	r78 743	r163 112

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>1997-1998</b>	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
<b>1998-1999</b>	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>1999-2000</b>									
August	30 285	5 454	9 637	409	15 500	5 507	4 557	48	10 112
September	31 728	5 801	9 973	562	16 337	5 477	4 170	41	9 689
October	35 588	6 635	10 897	528	18 060	5 667	4 201	71	9 939
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 344
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813
March	32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984
April	26 148	5 143	8 744	146	14 033	4 778	3 661	24	8 463
May	29 399	5 236	9 389	323	14 948	5 710	4 411	46	10 167
June	28 822	4 767	8 835	304	13 906	5 912	4 555	87	10 554
<b>2000-2001</b>									
July	32 972	5 906	10 622	95	16 623	6 441	5 238	44	11 723
August	35 963	6 787	11 100	239	18 127	7 095	5 260	73	12 428
SEASONALLY ADJUSTED									
<b>1999-2000</b>									
August	31 964	5 738	10 301	n.a.	16 815	5 022	4 184	n.a.	9 412
September	31 479	5 900	10 038	n.a.	16 536	5 329	3 907	n.a.	9 288
October	32 925	5 879	10 462	n.a.	16 946	5 505	4 265	n.a.	9 777
November	31 179	6 047	9 272	n.a.	15 831	5 476	4 023	n.a.	9 547
December	31 138	5 848	9 960	n.a.	16 224	5 130	4 325	n.a.	9 454
January	27 785	5 236	9 568	n.a.	15 380	5 257	3 908	n.a.	9 184
February	30 577	5 731	10 369	n.a.	16 180	5 562	4 342	n.a.	9 922
March	30 779	5 794	10 388	n.a.	16 338	5 224	4 714	n.a.	9 714
April	28 642	5 530	9 309	n.a.	15 268	4 868	3 932	n.a.	9 212
May	31 067	5 908	10 182	n.a.	16 572	5 506	4 237	n.a.	9 715
June	28 658	5 525	8 353	n.a.	13 825	5 301	3 862	n.a.	9 173
<b>2000-2001</b>									
July	31 311	6 048	10 805	n.a.	17 189	5 268	4 292	n.a.	9 699
August	37 000	6 998	11 754	n.a.	19 533	6 207	4 560	n.a.	11 127
TREND ESTIMATES									
<b>1999-2000</b>									
August	31 272	5 801	9 937	n.a.	16 292	5 152	4 065	n.a.	9 308
September	31 451	5 835	9 930	n.a.	16 350	5 239	4 060	n.a.	9 374
October	31 441	5 843	9 926	n.a.	16 348	5 321	4 082	n.a.	9 449
November	31 170	5 814	9 920	n.a.	16 261	5 366	4 129	n.a.	9 516
December	30 730	5 761	9 940	n.a.	16 156	5 366	4 190	n.a.	9 561
January	30 218	5 695	9 939	n.a.	16 013	5 327	4 239	n.a.	9 566
February	29 694	5 620	9 872	n.a.	15 802	5 262	4 251	n.a.	9 518
March	29 499	5 600	9 807	n.a.	15 677	5 222	4 236	n.a.	9 481
April	29 715	5 659	9 782	n.a.	15 703	5 237	4 211	n.a.	9 496
May	30 287	5 789	9 836	n.a.	15 911	5 303	4 195	n.a.	9 581
June	31 114	5 960	10 010	n.a.	16 304	5 407	4 200	n.a.	9 732
<b>2000-2001</b>									
July	32 147	6 161	10 288	n.a.	16 843	5 537	4 235	n.a.	9 941
August	33 097	6 341	10 578	n.a.	17 401	5 671	4 260	n.a.	10 147

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
<b>1997-1998</b>	278 422	24 574	22 310	8 759	1 641	2 145	963	974
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>1999-2000</b>								
August	25 612	2 062	1 264	860	n.p.	182	n.p.	73
September	26 025	1 781	1 870	1 559	260	171	62	74
October	27 999	1 755	2 857	2 230	430	204	114	72
November	30 000	2 083	3 169	2 515	460	235	38	40
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51
February	23 364	1 444	617	401	218	163	137	63
March	28 368	1 717	851	663	323	192	31	43
April	22 495	1 663	797	724	256	153	60	52
May	25 115	2 342	701	762	234	218	28	43
June	24 460	2 514	625	662	231	222	108	81
<b>2000-2001</b>								
July	28 346	2 198	941	875	252	302	57	34
August	30 555	2 226	1 479	1 131	297	243	32	138

n.p. not available for publication

(a) Spritzig table wines are included with table wine.

(c) Quantities in which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1997-1998</b>	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>1999-2000</b>						
August	195	401	30	693	743	2 062
September	196	404	27	617	536	1 781
October	208	398	30	592	527	1 755
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717
April	177	300	28	628	529	1 663
May	288	485	33	813	722	2 342
June	255	483	35	853	887	2 514
<b>2000-2001</b>						
July	192	451	32	874	649	2 198
August	227	448	42	927	583	2 226

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(c) (d)										
<b>1997-1998</b>	n.a	n.a	21 447	135	2 996	1 044	25 622	92 926	661	7 861
<b>1998-1999</b>	n.a	n.a	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 866	577	7 328
<b>1998-1999</b>										
June	n.a	n.a	647	10	195	110	962	6 499	50	617
<b>1999-2000</b>										
July	234	836	1 071	66	248	39	1 423	8 083	47	499
August	256	1 010	1 267	92	229	40	1 628	9 099	58	736
September	396	619	1 016	70	443	135	1 664	11 256	53	633
October	349	891	1 241	39	478	69	1 827	13 318	47	590
November	321	1 363	1 684	44	832	134	2 693	16 372	42	487
December	596	1 191	1 787	77	531	124	2 519	18 362	89	1 289
January	219	1 059	1 277	50	192	80	1 599	5 963	45	540
February	299	1 732	2 031	39	259	77	2 406	8 247	33	588
March	303	453	755	52	156	62	1 026	6 131	37	519
April	362	437	798	71	140	99	1 108	5 797	42	438
May	227	366	592	53	162	65	873	6 005	36	392
June	233	347	580	31	158	71	840	5 234	49	617
<b>2000-2001</b>										
July	258	382	640	6	174	100	920	5 474	24	234
August	348	567	915	10	516	135	1 576	11 880	82	916
EXPORTS(e)										
<b>1997-1998</b>	98 045	84 979	183 024	2 505	6 110	764	192 404	873 847	26	385
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	r143 255	r272 841	2 287	9 088	717	r284 933	r1 372 756	19	243
<b>1998-1999</b>										
June	12 471	10 310	22 781	167	1 031	14	23 993	107 234	3	24
<b>1999-2000</b>										
July	10 067	9 122	19 189	153	930	93	20 364	97 915	1	37
August	11 816	12 429	24 246	190	1 352	176	25 962	124 285	5	22
September	13 766	15 452	29 218	248	1 294	26	30 786	143 734	1	9
October	14 974	13 280	28 254	172	1 397	45	29 868	139 399	2	40
November	9 236	9 555	18 791	260	586	41	19 678	90 895	—	11
December	8 561	9 715	18 276	194	334	20	18 824	91 606	2	24
January	7 893	7 982	15 876	83	252	47	16 257	75 388	5	32
February	7 857	11 730	19 587	268	263	45	20 163	105 441	—	5
March	10 869	12 907	23 776	207	278	26	24 286	120 506	1	26
April	9 906	12 816	22 723	150	362	117	23 352	123 746	—	1
May	12 142	13 827	25 969	170	1 541	57	27 737	129 540	1	17
June	12 499	r14 438	r26 938	192	499	25	r27 654	r130 301	1	20
<b>2000-2001</b>										
July	r12 911	r14 673	r27 584	r 152	r 537	r 84	r28 358	r145 389	3	61
August	13 358	14 531	27 888	178	833	133	29 032	138 836	1	15

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, August 2000

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
New Zealand	931	1 381	2 312	13	45	58	2 428	7 414
Norfolk Island	3	3	6	1	0	0	7	34
Vanuatu	4	5	9	0	1	—	10	43
Total Oceania and Antarctica (a)	944	1 397	2 341	16	48	58	2 463	7 606
Belgium and Luxembourg	591	364	955	0	12	14	980	2 380
Germany, Federal Republic of	202	591	793	—	8	—	801	4 297
Ireland	257	356	613	—	2	—	615	3 586
Netherlands	249	347	596	—	7	—	603	2 554
Sweden	269	273	543	—	16	—	559	2 125
United Kingdom	8 451	6 828	15 280	59	611	18	15 968	71 039
Total European Union	10 191	9 075	19 266	65	703	32	20 066	88 013
Norway	24	120	144	—	6	—	150	707
Switzerland	53	162	215	0	12	—	227	1 612
Total Europe and the Former USSR (a)	10 275	9 365	19 640	65	721	32	20 458	90 433
Turkey	9	11	19	—	—	—	19	100
United Arab Emirates	2	1	3	—	—	—	3	22
Total Middle East and North Africa (a)	11	12	22	—	—	—	22	122
Malaysia	16	48	64	0	0	1	65	428
Singapore	60	98	158	0	4	23	184	1 396
Total Southeast Asia (a)	144	187	331	17	5	24	377	2 404
Hong Kong	48	59	107	—	3	3	114	945
Japan	189	226	415	0	5	0	421	2 804
Total Northeast Asia (a)	256	317	573	0	19	4	596	4 337
Canada	395	770	1 165	52	10	1	1 228	7 543
United States of America	1 323	2 444	3 767	28	29	15	3 839	26 063
Total Northern America (a)	1 718	3 214	4 932	80	39	15	5 067	33 606
Total Other Regions (b)	11	38	49	—	0	—	50	327
Total All Countries	13 358	14 531	27 888	178	833	133	29 032	138 836

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1997-1998</b>	23 382	115 654	1 266	2 830	9 245	39 562	466	<b>192 404</b>
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 218	r186 398	1 112	4 839	8 208	61 519	639	<b>r284 933</b>
<b>1998-1999</b>								
June	2 900	15 193	113	369	565	4 725	129	<b>23 993</b>
<b>1999-2000</b>								
July	2 102	13 657	78	333	622	3 538	35	<b>20 364</b>
August	1 799	18 988	77	390	410	4 256	42	<b>25 962</b>
September	2 722	22 367	71	352	620	4 594	60	<b>30 786</b>
October	2 680	21 372	47	394	592	4 757	27	<b>29 868</b>
November	2 959	9 358	115	541	869	5 720	116	<b>19 678</b>
December	1 223	11 331	58	488	740	4 940	43	<b>18 824</b>
January	923	10 089	126	383	620	4 079	37	<b>16 257</b>
February	1 135	11 132	116	346	504	6 877	53	<b>20 163</b>
March	1 360	16 109	80	426	586	5 704	21	<b>24 286</b>
April	913	14 308	106	437	878	6 649	61	<b>23 352</b>
May	2 831	18 092	159	375	747	5 458	76	<b>27 737</b>
June	1 570	r19 597	79	374	1 020	4 947	68	<b>r27 654</b>
<b>2000-2001</b>								
July	r1 992	r17 896	r 149	r 412	r 523	7 335	52	<b>r28 358</b>
August	2 463	20 458	22	377	596	5 067	50	<b>29 032</b>

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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2850400008001  
ISSN 0819-0968

RRP \$16.50